



Procurement Transformation At A Leading Pig Iron & DI Pipes Company



About The Company

Setting industry benchmarks through quality products and service offerings, the client produces the finest quality of pig iron and ductile iron pipes in India.

They have their state-of-the-art manufacturing plant in India with annual hot metal production capacity of 500,000 tonnes

Business Objectives

- Minimize paper based processes to reduce cycle time
- Achieve greater transparency in the PR process

Challenges

- Paper-based purchase requisitioning and ordering
- Higher turn-around times
- Ad-hoc supplier on-boarding process
- No standard workflow defined for approvals
- Intermediators restricted visibility of actual price and access to actual suppliers
- Incomplete supplier information

Our Solution

Client opted for our eProcurement platform to streamline and automate their entire procurement process including self-service auction module

Solution Impact

- Centralized supplier repository
- Complete visibility of procurement process
- Empowered end-user adoption
- Enabled direct interaction with actual supplier

30%

Reduced Cycle
Time

2-10%

Reduction in
Price

40%

Executive Bandwidth
Released

mjunction is a leading global provider of PR to PO procurement platform. Our comprehensive offering includes applications for both the strategic and the operational aspects of procurement where you can buy goods as well as services using huge library of smart templates.

Our spirit of innovation and our passion to help procurement create greater business impact are reflected among the procurement solution deployed across various industries over the years.

We are proud to have as our clients, some of the best-of-breed companies across verticals like MEP, Manufacturing, Power, Cement, and more.



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