



Digitizing Complex Project Procurement

ABOUT THE COMPANY

Based in Middle East, the client is a leading turnkey electromechanical solutions & services provider with over four decades of experience.

They are also a pioneer of pre-fabricated modules, which ensures that its workflow integrates seamlessly with the workflow in complex MEP projects, and help in reducing wastage and improving quality & safety.

They have executed several prestigious and complex projects in 35+ countries across diverse segments.

CHALLENGES

- ▶ Their current process unable to support the complexity/ flexibility required in project procurement
- ▶ Cumbersome & time consuming vendor selection process
- ▶ Too many email exchanges between suppliers on quotation. Difficult to locate/collate them
- ▶ Inability to handle 1000+ items with hierarchy
- ▶ Supplier participation
- ▶ Follow-ups with suppliers eating up bandwidth of procurement document

OUR SOLUTION >

Based on extensive research, we built some features and functions that no other eProcurement service provider can match :-



Customizable Smart Templates for all categories



Ability to handle more than 1000 line items in a single RFQ with hierarchy



Easy-to-build complex evaluation formulas



Multiple ways to bid (using RPA) in the platform



Customized comparative chart for technical and price bid



Guided buying team for non-strategic, redundant procurement activities



Reverse auction facility to increase competition



Chatbot driven helpdesk facility

SOLUTION IMPACT

30% cycle time reduced

40% executive bandwidth released

100% adoption by suppliers

mjunction is a leading global provider of PR to PO procurement platform. Our comprehensive offering includes applications for both the strategic and the operational aspects of procurement where you can buy goods as well as services using huge library of smart templates.

Our spirit of innovation and our passion to help procurement create greater business impact are reflected among the procurement solution deployed across various industries over the years.

We are proud to have as our clients, some of the best-of-breed companies across verticals like MEP, Manufacturing, Power, Cement, and more.

