

Success Story : BOSCH



- 21 Factories
- Multiple Locations
- Spend – INR 200 Cr.



- 6000+ RFQs annually
- 3500+ vendors
- 500+ Users



- Materials
- Services



- End to end SAP integrated Sourcing Platform
- Robotic Process Automation
- Analytics



- Sourcing of materials & supply to Bosch as a single entity



- Shared Service Centre for delivery follow up
- 8X6 Helpdesk Support

Categories Served

Proprietary

Spares

Stationery

Parts on Stock

Event Management

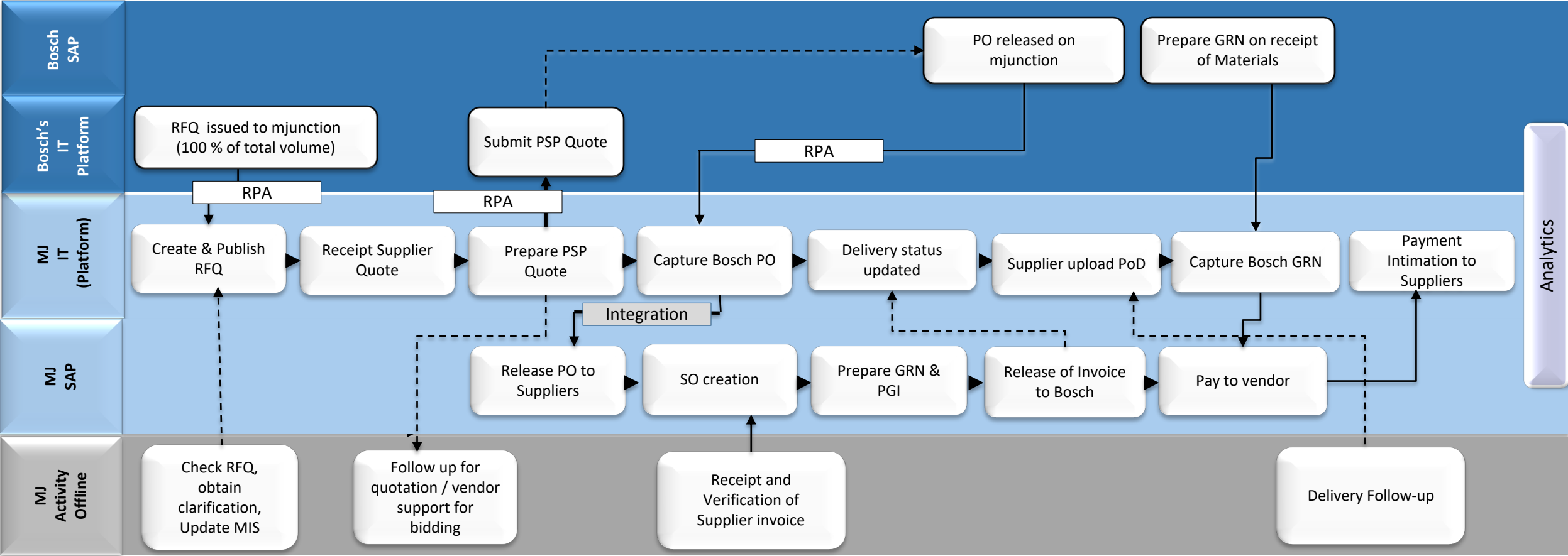
Structural & Civil Jobs

Canteen Services

Admin Services

Two-wheelers

Solution : Implemented Process





- Improved transparency, visibility and control
- Lower cost of procurement
- Increase in bandwidth for core buys



- Low transactional load/one account reconciliation
- Single supplier interaction
- Ensured supply and standards



- Alerts for higher prices / exceptional quotes
- Dashboards for informative MIS
- Assurance of GST Input Credit

Bosch pays

@ x% on buy-value

Saves On

- Transfer risk of GST input credit
- Reduced no. of transactions
- Unlocked transactional bandwidth
- Improved availability & delivery compliance-MJ desk @Client
- Working capital reduction
- Reduced effort towards follow-ups
- Automated transactions
- Reduction TCO

Thank you