







business benefits





mjPRO – The integrated e-procurement system

Plan

Indent / PR

- Aggregation + Splitting
- Item hierarchy (upto 4 levels)
- Approval workflow
- Budgeting
- eBriefcase
- Category / Supply insights

Source

Supplier Management

- Empanelment
- Survey / Rating / Profiling
- Auto RFQ
- RPA based bidding
- Approvals
- QCBS evaluation + smart CS
- Negotiations

Procure

P0 & post P0

- Sanction Note
- P0 display
- P0 acceptance
- Repeat order
- ASN + PI + GRN
- eCatalogues

Pay

Invoice

- 3 point checking
- Invoice raising
- Service Entry sheet
- Payment gateway integration
- Payment Advice



Reduce risk and arrest cartelisation

- 70K suppliers categorised and mapped
- All suppliers are rated including new suppliers
- Supplier profiling, survey and risk assessment
- Qualitative and quantitative analysis



The entire procurement journey in DIY mode

- Configure your org structure, roles & privileges
- Configurable workflows
- Buyer driven ARC catalogue
- 3-way invoice matching



Augment efficiency & Increase bandwidth

- AI/ML enabled Auto RFQ for any buys
- Configurable templates upto 4 level of sub-items
- 1500+ line items in single event
- Auto CS & evaluation



Integrated auction + RFx for achieveing best price

- Auction with or without RFx process
- 1:1 or 1: N repetitive online negotiations
- Varied methodologies including Dutch auction
- Import buys with loading factor



Make procurement smarter with data intelligence

- Sanitized data + UNSPC codified items
- User configurable reports + analytics
- Dashboards and trends
- Category / Supply insights







Improve Performance

- 3-5% Savings in procurement cost
- Reduction in TAT by 20%
- Increase in employee productivity
- Improve inventory & cash management



Gain Convenience

- Visibility of spend for aggregation & reduction in maverick buys
- Data & Insights to aid procurement decisions
- Reach out to more suppliers
- Digitised "Plan2Pay" process for all buys



Ensure Compliance

- Maximise delivery compliance
- Fair Organisation imagery
- Improve internal governance
- Faster access to markets





The platform is very transparent & user-friendly. While at one end productivity has improved due to cycle time reduction, the savings is also clearly visible due to usage of eReverse Auctions.

Rajesh Mishra EVP Strategy Tata Metaliks



Supplier selection & issuing tenders to PO placement, is all done by the system, leaving no scope for error or manipulation.

D M Gupta Ex-Chairman Ordnance Factory Board



In today's accelerated journey towards full scale digitisation, mjunction stands out in supporting us in critical functions like procurement.

> A R Sureshkumar Vice President & Head Voltas IOBG

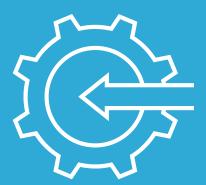
The mjPR0 Edge



Faster activation and quick adoption



Secured and Controlled



Integration with any ERP



Cloud based for lower TCO

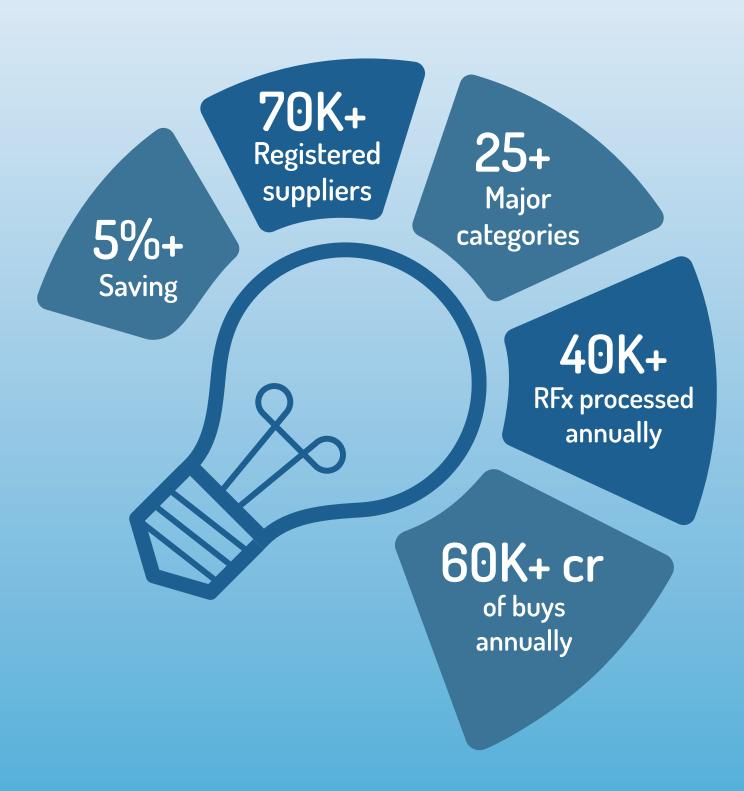


More relevant suppliers



Scale and pay as you use

The mjPRO Edge



Key Customers





































mjPRO is a SaaS based system for digitisation of the complete procurement cycle from "Plan to Pay" for all buy categories. mjPRO is capable of aligning to S2P processes of any organisation, ensuring good governance, enhanced profitability and augmented efficiencies. The integrated ecosystem is powered by AI/ML providing intelligent data and convenient processes. The plug and play feature enables faster activation, smart templates ensure quick adoption and Pay-per-Use model helps in quick recovery of investments made by customers.



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