



Digitally connect your procurement for sustainable business benefits



SOLUTION

Automate everything



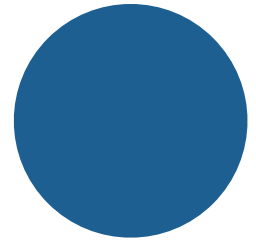
SERVICE

Enable anything



SUPPORT

Compromise nothing



mjPRO – The integrated e-procurement solution

Plan

Indent / PR

- Aggregation + Splitting
- Item hierarchy (upto 4 levels)
- Approval workflow
- Budgeting
- eBriefcase
- Category / Supply insights

Source

Supplier Management

- Empanelment
- Survey / Rating / Profiling
- Auto RFQ
- RPA based bidding
- Approvals
- QCBS evaluation + smart CS
- Negotiations

Procure

PO & post PO

- Sanction Note
- PO display
- PO acceptance
- Repeat order
- ASN + PI + GRN
- eCatalogues

Pay

Invoice

- 3 point checking
- Invoice raising
- Service Entry sheet
- Payment gateway integration
- Payment Advice

Supplier Discovery

Reduce risk and arrest cartelisation

- 70K suppliers categorised and mapped
- All suppliers are rated including new suppliers
- Supplier profiling, survey and risk assessment
- Qualitative and quantitative analysis

Full suite - PR to Payment

The entire procurement journey in DIY mode

- Configure your org structure, roles & privileges
- Configurable workflows
- Buyer driven ARC catalogue
- 3-way invoice matching

Automation: RFQ-Evaluation

Augment efficiency & Increase bandwidth

- AI/ML enabled Auto RFQ for any buys
- Configurable templates upto 4 level of sub-items
- 1500+ line items in single event
- Auto CS & evaluation

Online negotiations

Integrated auction + RFx for achieving best price

- Auction with or without RFx process
- 1:1 or 1:N repetitive online negotiations
- Varied methodologies including Dutch auction
- Import buys with loading factor

Spend Analysis & Intelligence

Make procurement smarter with data intelligence

- Sanitized data + UNSPC codified items
- User configurable reports + analytics
- Dashboards and trends
- Category / Supply insights

Category Intelligence

API based integration

Helpdesk support

Supplier financing

Achieve your business objectives with mjPRO



Improve Performance

- 3-5% Savings in procurement cost
- Reduction in TAT by 20%
- Increase in employee productivity
- Improve inventory & cash management

Gain Convenience

- Visibility of spend for aggregation & reduction in maverick buys
- Data & Insights to aid procurement decisions
- Reach out to more suppliers
- Digitised "Plan2Pay" process for all buys

Ensure Compliance

- Maximise delivery compliance
- Fair Organisation imagery
- Improve internal governance
- Faster access to markets



The platform is very transparent & user-friendly. While at one end productivity has improved due to cycle time reduction, the savings is also clearly visible due to usage of eReverse Auctions.

Rajesh Mishra
EVP Strategy
Tata Metaliks

Supplier selection & issuing tenders to PO placement, is all done by the system, leaving no scope for error or manipulation.

D M Gupta
Ex-Chairman
Ordnance Factory Board

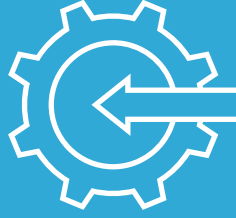
In today's accelerated journey towards full scale digitisation, mjunction stands out in supporting us in critical functions like procurement.

A R Sureshkumar
Vice President & Head
Voltas IOBG

mjPRO edge



Faster adoption
and usage



Full integration
and digitisation



More relevant
suppliers



Secured and
Controlled



Cloud based for
lower TCO



Scalable for
growth

5%+
Saving

70K+
Registered
suppliers

25+
Major
categories

40K+
RFx processed
annually



Few key patrons



Ordnance Factory board



mjPRO is a cloud based platform for digitisation of the complete procurement cycle from “Plan to Pay” for all buy categories. mjPRO is capable of aligning to S2P processes of any organisation, ensuring good governance, enhanced profitability, faster adoption and augmented efficiencies. The integrated ecosystem enables effective commerce, aided by intelligent data and value added services. The plug and play feature enables faster activation of the platform ensuring quick recovery of investments made by buying organisations.



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